

Unit 487 Board of Directors

Meeting Minutes

12/7/2018

In attendance:

Directors: Ron Root, Deanne Takasumi, George O'Leary, Nancy Swanson, Nely Johnson, Kristin Steinmetz

Others: Kathi Marcus (Treasurer), Alan Johnson (Tournament Manager), Jeff Jacob

Minutes of the 9/18/18 BOD meeting were approved.

Jeff Jacob reported on the tournament supplies situation following the uninsured theft of some materials from his vehicle. The Board approved a budget of \$3,000 to be used to purchase playing cards, Swiss Team boards, flip boards and carrying cases. George will work with Jeff Jacob to refine the numbers of each required and negotiate a bulk deal with David Taylor for their purchase. It was agreed that the tournament directors could include the cost of the team score sheets in their sectional billing to Unit 487.

District 20 report: District 20 has withdrawn from the D20/D21 Western Conference STaC games and will be sponsoring D20 only STaCs on the weeks of 1/14-20, 5/13-19 and 12/16-22, 2019. District 19 will be invited to participate.

Deanne Takasumi reviewed the Hospitality plans for the January Sectional. Most of the discussion centered around the difficulty of predicting how many players would want to purchase the Sunday lunch. The plan is to send an email blast requesting a response to Deanne Takasumi and to place sign-up sheets at the three clubs prior to the event with a cutoff date of Jan 17th, and to order 10% more to allow for late requests. It was decided to provide only candies for snacks in the afternoon. We plan to use the actuals from the January Sectional to predict the lunch demand for future tournaments at Montgomery Park.

Budget for the January 24-25 Sectional at Montgomery Park: Kathi Marcus presented a budget based on 162 tables, the \$12 entry fee, and \$2,600 for hospitality, which showed a net loss of \$1,220. She also showed the results from the BOW which generated \$654.50 for each of the two clubs (ACE and PBC). The shared profit from the Fall STaC was \$118.

Tournament Manager Report: Alan will apply for the ACBL sanction number for the June STaC games before the Sectional. Sanctions are in place for the January Sectional and the Election Party. He also presented preliminary flyers for the June Sectional and the March Election Party.

Kathi Marcus presented financial reports: She presented a projected financial report for the full year which still shows a small profit in spite of the impact of the reduction in event days at Montgomery Park.

Kristin Steinmetz reported on several marketing efforts. She is looking at putting small calendar notices in some of the local newspapers. There was a brief discussion of how to go about holding a live bridge session at a bookstore.

Nely reported on the nominating committee. She has 2 individuals who have agreed to serve and is working on identifying one more to fill the third vacancy.

Future dates:

D20 STaC Jan 14-20, 2019

Winter STaC: Jan 24-25, 2019

Winter Sectional: Jan 26-27, 2019

Election Party: Mar 10, 2019

D20 STaC May 13-19, 2019

June Sectional June 8-9

September Sectional Sep 7-8

Battle of the Willamette Nov 2-3

D20 STaC Dec 16-22, 2019

Upcoming Board Meetings:

Feb 7, 2019 at ACE

April 5, 2019 at PBC

George O'Leary, Secretary